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INTREAL Appoints Malte Priester as Further Managing Director

- ◆ Seasoned fund expert who headed AIFM services at INTREAL for many years
- ◆ Appointment completes expansion of senior management team

Effective as of 1 December 2024, at the latest, Malte Priester (48) will be appointed as Managing Director of IntReal International Real Estate Kapitalverwaltungsgesellschaft mbH (“INTREAL”). For the time being, his appointment to this position remains subject to confirmation by the German Supervisory Authority for Financial Services (BaFin). The company’s senior management will thus be a team of four in future, including Camille Dufieux, Andreas Ertle, Malte Priester and Michael Schneider.

A certified business economist, Malte Priester obtained his degree in business administration from the University of Hamburg after having trained as a banker first. In 2006, he started his professional career as controller for the Warburg-Henderson KAG für Immobilien mbH, a real estate investment company. Between 2011 and 2015, he served as the company’s Head of Finance while also being responsible for the Corporate Planning and Management unit. He subsequently moved on to become Head of AIFM Services at INTREAL before becoming Managing Director of Quantum Immobilien KVG in 2022, there being mainly responsible for the Operations and Legal units.

Camille Dufieux, Managing Director of INTREAL, said: “We look forward to welcoming Malte Priester to our executive team soon, and to tackling the challenges of the coming years together with him. During his many years of service for INTREAL, we have come to know him as an experienced fund expert with an inspiring leadership personality. Moreover, he was instrumental in defining the development of INTREAL, especially through his participation in setting up our Luxembourg subsidiary.”

Michael Schneider, who will leave the senior management of INTREAL next year, commented: “By appointing Malte Priester, we managed once again to fill a key position in our company with an experienced and successful executive who already spent a significant part of his career working for INTREAL. It is a great way to ensure continuity of succession as we prepare for a smooth transition of leadership responsibility to our next generation of executives.”

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About INTREAL

As a third-party AIFM, INTREAL concentrates exclusively on the business of launching and managing regulated real estate funds on behalf of third parties under the German Capital Investment Act (KAGB). The platform lets clients take advantage of every service an AIF management company (KVG) provides without having to form one of their own. Options include the launching of open-ended and closed-end real estate funds or the outsourcing of AIFM back offices to INTREAL. Employing 520 staff, the INTREAL Group offers long-term real estate know-how along with detailed and highly professional fund management expertise.

In Luxembourg, the largest investment fund centre in Europe, INTREAL is represented by its subsidiary, INTREAL Luxembourg. INTREAL Luxembourg is an independent AIFM and central administrator for Luxembourg-domiciled real estate funds and real-estate-related asset classes such as infrastructure or private debt for German and international clients.

Through its subsidiaries, INTREAL Solutions and REAX Advisory, the company makes its comprehensive real estate fund experience available to other market players within the scope of best-practice consultancy. INTREAL Solutions provides consulting services in the IT sector, whereas REAX Advisory acts as management consulting firm, helping to organise processes and structures more efficiently, to cut costs, to manage risks or to develop and implement ESG strategies.

INTREAL collaborates with a large number of third-party fund partners to administrate 306 investment funds with a combined investment volume of c. 65.7 billion euros (all figures as of the end of Q1 2024).